### Quotation

**Customer:** The Power Behind Your Global PCB Solution

**Attention:** Lu Zhang

**Date:** 13th Aug. 2014

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#### I. THE PRICE AND SPECIFICATION OF BOARD(S) STATED AS FOLLOWS

<table>
<thead>
<tr>
<th>[Article Number]</th>
<th>[Layer Count]</th>
<th>[Panel Length]</th>
<th>[Panel Width]</th>
<th>[Quantity] (Pcs)</th>
<th>[Pcs-Panel] (x-Up)</th>
<th>[Order Area] (Sqm)</th>
<th>[Lead Time] (Working Days)</th>
<th>[Unit Price] (Pcs)</th>
<th>[Tooling Charge]</th>
<th>[Paste Cost]</th>
<th>[Express Freight]-FedEX</th>
<th><strong>Total</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>PCB</td>
<td>10</td>
<td>162.000</td>
<td>71.000</td>
<td>5</td>
<td>1</td>
<td>0.058</td>
<td>10wds</td>
<td>US$11.80</td>
<td>US$550.00</td>
<td>US$160.00</td>
<td>US$32.00</td>
<td>US$801.00</td>
</tr>
</tbody>
</table>

#### II. THE NOTES OF MY QUOTATION

Pay-term: Net 30 days.

The information in Pink color is just assumptive for quotation owing to it isn’t clear in specification.

The validity period of this quotation is 3 month, we could update price if material cost was changed.

All dimensions are millimeters.

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**Oversea Sales Executive**

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**Customer Service**

Eric Huang

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**Order Reception**

Tina

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